



Internal Sales Support

Rapid Plas is a leading NSW tank manufacturer with a modern manufacturing facility based at Tamworth NSW.

Rapid Plas has an exciting opportunity for a full time Internal Sales Support Specialist at our Tamworth manufacturing base.

Reporting to the Rural Sales Manager, they will support their Key Account Manager by handling incoming/outgoing calls and managing the opportunity pipeline for their territory. This role involves input into planning and actioning key team-based activities.

Key Role Functions Include:

- Work with key internal and external business partners to support and service a dedicated dealer network
- Develop and maintain competency to ensure opportunities and required data is created in CRM for all required opportunities
- Demonstrate ability to learn new concepts with a focus on continuous process improvement
- Handle customer enquiries to ensure sales channels deliver on our customer promise

We are seeking people that have:

- Professional phone skills
- High level of organisational skills and ability to effectively prioritise deadlines
- Excellent personal and team accountability and energy to drive and meet sales goals
- Competent computer skills and experience with CRM systems is required
- A dynamic team player who is excellent at problem solving
- Must be customer focused and motivated to grow territory business

To apply, please forward your application and resume to HR@rapidplas.com.au

Applications close Wednesday, 19 September 2018